

Heidi Fore

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S P E A K I N G E X P E R I E N C E

Speaker, Victoria Mutual Bank, Kingston Jamaica 2016, Topic: Create Your Business Plan
Speaker, Meldam Realty, Ocho Rios Jamaica 2015, Topic: Create Your Business Plan
GRI Instructor, Graduate Realtor Institute GRI 5: Systems for Success. 2 day class. Continuing Education credit, 2013-2016
Speaker, Keller Williams Realty, Indiana and Kentucky 2012, 2014 Topic: How to hire, train, lead and motivate people on your team
Speaker, Keller Williams Realty international convention, New Orleans, LA 2010, Techniques for negotiating win-win agreements
Speaker, National Association of Realtors, Orlando, FL 2008, Topic: Quick Updates for a Quick Sale
Led mid-year conference for YPN at NAR, Washington, D.C. 2008, Chairperson of Young Professionals Network at the National Assn Realtors
Speaker, National Association of Realtors annual convention, Las Vegas, NV 2007

W O R K H I S T O R Y

Mega Achievement Productivity Systems Coach 2015-2016
Successfully coached real estate agents to achieve their goals
Owner, Operating Principal, Keller Williams Realty Services Fort Mitchell, Kentucky 2010–2015
Built the first Keller Williams Realty in the Northern Kentucky area and made it profitable
Owner, Operating Principal Keller Williams Realty Consultants New Albany, Indiana 2010–2015
Responsible for hiring the right Team Leader, providing vision, ensuring profitability and a good culture
Realtor, Broker Associate, Partial Owner, Keller Williams Realty Louisville East Louisville, Kentucky 2007-2016
Agent Sales Volume in 2013 was \$23,000,000 in closed sales volume, closed 110 units
Realtor, RE/MAX, Louisville Kentucky 2002-2007
Earned a place in Realtor Magazine's "30 Under 30" issue for sales results

E D U C A T I O N

B.S. Business, Xavier University, Cincinnati, Ohio, Graduated in 2000, Graduated in three years *Magna Cum Laude*
CRS, Real Estate Certification, Austin, Texas, Nashville, Tennessee, Louisville, Kentucky 2005
GRI, Real Estate Certification, Louisville, Kentucky, 2007

A W A R D S & H O N O R S

National magazine article REALTOR MAGAZINE – profiled Heidi in the article "30 Under 30" highlighting 30 Realtors Under 30
National magazine article REAL ESTATE MAGAZINE – profiled Heidi in article "The Top 50 Realtors on the Rise"
National magazine article REALTY SUCCESS MAGAZINE – Heidi authored "The Must Have Column" which was published each month
Regional magazine article BUSINESS FIRST – profiled Heidi in the article "Prospect Realtor Wins National Spotlight"
Regional magazine article CALIFORNIA REAL ESTATE MAGAZINE – featured Heidi in an article about websites
Awarded the Keller Williams Realty Platinum Award
Awarded the RE/MAX Platinum Award
Honored to be on the Young Professionals Advisory Board to the National Association of Realtors in a leadership position as Chairperson and speaker at NAR Mid-Year and Annual Convention

V O L U N T E E R H I S T O R Y

Kingston, Jamaica, Child Development Agency Taught how to set goals and interview for jobs
Montego Bay, Jamaica repaired computers; taught a 12 week entrepreneurial skills class to 40 teenage foster children
Louisville, USA - St Joseph's Children's Home - provided them with 33 uniforms by raising funds and volunteered at school
Addis Ababa, Ethiopia - Taught lessons on how to set goals to orphans that aged out of orphanage
Jinja, Uganda - Bought text books for an entire schools in Uganda. Financially helped re-unify a boy with his family. Took supplies.
Vladimir Russia and Kostromo Russia - Taught seminars on goal setting and establishing healthy habits